

As a member of the Virginia Funeral Directors Association, you get access to OneDigital's powerful new approach to employee benefits brokerage and consulting. We combine the commitment of experienced, local market advisors with the sophisticated technology and the modern experience that high performing business leaders need to compete in the market.

Quick Facts

- Based in Atlanta, GA with 950+ employees across 35 markets serving over 35,000 employers nationally
- Named to the Inc. 5000 List of America's fastest-growing companies every year for 11 consecutive years
- Financial strength as a portfolio company of New Mountain Capital

THE ONEDIGITAL EXPERIENCE

- Creative industry experts delivering a fresh new approach to benefit design and management #freshthinking
- Aggressive financial management and predictive risk modeling to drive lower costs #relentless
- Practical, motivating health improvement plans that drive engagement and behavior change for employees #invested
- Hands on support and industry leading technology #noheadaches
- Proactive, personalized compliance advice and support #peaceofmind

Your Team of Experts

| | |
|---------------------------|---|
| Managing Principal | 20+ years of employee benefit consulting experience to lead strategic program development and execution |
| Client Executive | 7+ years of benefit experience working closely with the marketing team to identify and cultivate leads to effectively and strategically service and retain clients. |
| Benefit Consultant | 10+ years of benefit account management experience to coordinate service, resolve problems and monitor program success |
| Analyst | 15+ years of underwriting and actuary experience providing critical data analysis and RFP support |
| Client Specialist | 5+ years of experience providing hands-on support for eligibility, claims resolution and employee advocacy |
| Compliance | In-house Compliance Department lead by our SVP of Regulatory Affairs & Reform Initiatives, alongside our on-staff ERISA attorney to keep you informed and your health & welfare plans compliant |

TOP 5 THINGS EMPLOYERS WANT

1. Lower Costs
2. Better Benefits
3. Healthy People
4. No Headaches
5. Compliance Confidence

STRATEGIC GUIDANCE

HEALTH AND PRODUCTIVITY

HR RESOURCES

COMPLIANCE SERVICES

BENEFIT ADMINISTRATION

ANALYTICS

EMPLOYEE ADVOCACY

THE CHALLENGE AHEAD

2017-2020

HEALTHCARE REFORM

1. Employer Shared Responsibility
2. Minimum Value and Affordability
3. Measurement and Stability Periods
4. 6055 and 6056 ACA Reporting Requirements
5. ACA – Fees and Taxes
6. MLR Rebates
7. Non-discrimination Rules
8. Cadillac Tax