

## **Virginia is for Lovers...and CANA**

The Cremation Association of North America brought its popular Crematory Operator Certification Program to Virginia last week in response to new regulations requiring every crematory operator to obtain certification.

One hundred attendees were present at programs in Salem and Richmond in the Commonwealth of Virginia. Virginia Funeral Directors Association (VFDA) President C. Keister Whitt III summed up the program, "The recent CANA operators program taught in Salem was a great learning experience. The course instructors provided enough information to satisfy the needs of both the beginner and veteran operator. The additional information provided on the recently-enacted Virginia Crematory regulations was timely, and the litigation lecture will make us all review the way we do business. It was another first class program by CANA. Thanks for bringing this course to the Commonwealth of Virginia."

CANA would like to thank the VFDA, the National Funeral Directors Association (NFDA) and Kates-Boylston for their support of our program in Virginia. Wait until you see where we are heading with this valuable training in 2010.

If you would like to have your operators certified by CANA, you have one last chance before the end of the year. Join CANA and Kates-Boylston in Clearwater, Florida, for the Kates-Boylston Funeral Service Business Plan 2010, held November 19-20, 2009. CANA will be providing a pre-conference certification workshop on November 18. This program has been designed for owners, managers, funeral directors, administrative staff and your operators. For more information on this acclaimed program, contact Kates-Boylston at (800)260-1545 or CANA at (312)245-1077.