



• 1011 East Main Street • Suite 400 • Richmond • Virginia • 23219 •  
Phone: (804) 264.0505 • Fax: (804) 264.3260

**Program Schedule for:**

**March 8, 2012**

University of Mary Washington – Stafford Campus  
North Building #125 Room 122  
125 University Boulevard  
Fredericksburg, VA 22406

**\*\* CLASSES MUST HAVE A MINIMUM OF 6 ATTENDEES PER CLASS. IF CLASSES DO NOT REACH THE MINIMUM ONE WEEK PRIOR TO THE SCHEDULED CLASS DATE, THE CLASS WILL BE CANCELED.\*\***

8:30-9:30 AM	Working Breakfast, Distractive Driving <i>Sponsored by Federated Insurance (1.0)</i>
9:45-11:45 AM	OSHA (2.0) <i>Wayne Armstrong, Virginia Department of Labor and Industry</i>
11:45 AM – 1:00 PM	Lunch on Your Own
1:00 – 2:00 PM	Virginia State Law and Regulations (1.0) <i>Virginia Board of Funeral Directors and Embalmers</i>
2:00-3:00 PM	Marketing & Selling to Baby Boomers, <i>Kathi Wells Forethought</i>
3:00 – 3:15 PM	Coffee Break
3:15 – 4:15 pm	Preneed Rules & Reg's Recap (1.0) <i>Richard W. Brockwell, Jr., Capstone PreNeed Funding Solutions</i>

6 credit hours

**Sponsorship Opportunities Available:**  
**Lunch Sponsorship**  
**Coffee Break Sponsorship**

Please contact the VFDA office for additional sponsorship information  
(804) 264-0505.



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Continuing education classes Registration form

**Registration fee: \$125 Members and \$195 non-members**

**\*\* VFDA Members registering 2 or more staff will receive a 10% discount off the total registration Amount\*\***

**\*\* VFDA Non-Members will receive an Affiliate membership for one year\*\***

Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Cell Phone: \_\_\_\_\_

Email: \_\_\_\_\_

Which CEU Class will you be attending? Please Check One

- September 15<sup>th</sup>  October 6<sup>th</sup>  November 3<sup>rd</sup>
- November 16<sup>th</sup>  February 21<sup>st</sup>  March 8<sup>th</sup>
- March 22<sup>nd</sup>

Sponsorship:

Yes, I would like to sponsor lunch in the amount of \$\_\_\_\_\_ on \_\_\_\_\_  
CEU Class date

Yes, I would like to sponsor the coffee break in the amount of \$\_\_\_\_\_ on \_\_\_\_\_  
CEU Class date

Payment:  Check  Visa  MC  American Express  Discover

Name on the card: \_\_\_\_\_

Card number: \_\_\_\_\_ Exp Date \_\_\_\_\_

Signature: \_\_\_\_\_

**VFDA members and non-members please mail or fax your registration today!**

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**info@vfda.net**  
**www.vfda.net**